## KUBERA**WEALTH**

39 High Street, Pinner Middlesex HA5 5PJ

T: +44 (0)20 8868 8886
E: info@kuberawealth.co.uk
W: www.kuberawealth.co.uk

# Financial fibbing

Telling 'white lies' about our money and salary

Almost half of British adults (48%) have 'fibbed' when it comes to their finances. Research shows that from a given list, Britons would be most likely to tell financial 'white lies' to their partner than anyone else (15%), according to a survey from Standard Life.

#### SECRET STASH OF MONEY

More than one in five married Britons (21%) would be most likely to fib to their husband or wife about money matters, while the figure is 20% for those not married but in a relationship. When it comes to hiding money, women (9%) are nearly twice as likely as men (5%) to have a secret stash of money – such as a bank account that they have hidden from their partner.

#### **TELLING FINANCIAL FIBS**

Overall, 44% of British men admitted telling financial fibs compared to 51% of women. Secret shopping sprees are the most common money-related matter that we lie about (19%), for example, saying we 'bought it ages ago' or that 'it was in the sale' when the truth is actually very different.

## **UNDERPLAYING SAVINGS**

The financial fibs were not just limited to spending – 14% of people have lied about the amount of savings that they have. Interestingly, two thirds (65%) of those who have lied about their savings have underplayed, rather than inflated, the amount they have saved up – 72% of women who lied about savings underplayed the amount compared to 58% of men.

#### **SALARY SUBTERFUGE**

When it comes to our salary, 7% of Britons admitted 'salary subterfuge'. However, nearly half (46%) said that when they have lied about their salary to family or friends, they said they earned less than they did, reflecting the typically British characteristics of understatement and modesty.

## TIMETO REVIEW YOUR CURRENT FINANCIAL SITUATION?

If you would like to review your current financial situation, please contact us – we look forward to hearing from you.

### Source data:

All figures, unless otherwise stated, are from YouGov Plc. Total sample size for the survey was 2,080 adults. Fieldwork was undertaken between 10-11 September 2014. The surveys were carried out online. The figures have been weighted and are representative of all GB adults (aged 18+).

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